



# Managed Meetings Savings Potential



Corporate Air Volume -->  

## Conservative Estimate - Shared SMM resource, Non-mandated sourcing process

	Estimated Meeting	Year 1 2% Savings	Year 2 @ 5% Savings	Year 3 @ 10% Savings	Total 3-Year Savings Estimate
60%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

## Estimate - Dedicated Strategic Meetings Manager, Centralized Sourcing Model

	Year 1 @10% Savings	Year 2 @ 15% Savings	Year 3 @ 25% Savings	Total 3-Year Savings Estimate
	\$0.00	\$0.00	\$0.00	\$0.00

## Savings Potential by category - Standard Es

	Year 1	Year 2	Year 3	Total 3-Year Estimate
Centralized Sourcing Management	\$0.00	\$0.00	\$0.00	\$0.00
Activity, Process & Resource Management	\$0.00	\$0.00	\$0.00	\$0.00

